



1

Commissions - Paid monthly or one-time of different business lines between the TechExec and Newtek

2

Commissions Per Deal Payment Structure – Paid to TechExec Before 10 Closes

		Per Closed Referral Under 10
Data Storage	Net monthly revenues for each referral that closes	2.0%
Electronic Payment Processing	Monthly residual profit for each referral that closes	15%
Business Cash Advance	Monthly revenues (renewals included)	100 Base Points
Remote Deposit Capture	Monthly residual profit for each referral that closes	15%
Web-Based Payroll	Net Revenues for each referral that closes	2.5% of Net
Accounts Receivable Financing	Monthly factoring commission for each referral that closes	7.5%
Business Commercial Loans	Fees are paid on the funded loan amount as follows for each referral	50 Basis Points
Business Credit Card	For each referral under this Agreement that closes	2.0%
Insurance	Varies: see contract	Varies by Line

3

Commissions Per Deal Payment Structure – Paid to TechExec After 10 Closes

	Increased Rate After 10 Closed Referrals
Data Storage	3.0% of the gross monthly revenues for each referral that closes, based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral
Electronic Payment Processing	25% of the monthly residual profit for each referral that closes based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral
Business Cash Advance	150 basis points of advance amount (purchase price) for each referral that is funded under this agreement based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral
Remote Deposit Capture	25% of the monthly residual profit for each referral that closes based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral.
Web-Based Payroll	5.0% of net revenues for each referral that closes, based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral.
Accounts Receivable Financing	10% of the monthly factoring commission for each referral that closes based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral.
Business Commercial Loans	75 basis points of the funded loan amount for each referral under this agreement based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral.
Business Credit Card	2.5% of the gross monthly revenues for each referral under this Agreement based upon the fact that TechExec supplies contact information for referred party and is the primary source of the referral
Insurance	Personal Lines—varies: see contract
	Commercial Lines—varies: see contract
	Individual Health—varies: see contract
	Group Health—varies see: contract